



ELECTRICAL EQUIPMENT COMPANY
475 BONNIE LANE ELK GROVE VILLAGE, ILLINOIS 60007-1907
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August 11, 2011

Dear Valued Customer:

During the year we have continued to experience an increase in raw materials, components, energy and insurance costs. As a result of this situation we must announce a price increase.

Effective September 1, 2011, our prices will increase an average of 5%. Any orders placed before September 1, 2011 will be honored at the current price.

We would like to take this opportunity to thank you for your valued account and hope that you understand the necessity for this price increase. We look forward to your continued support. Should you have any further questions, please contact us.

Sincerely,

Dietmar Schick

Erickson Electrical Equipment Company
Email Dietmar@ericksonelectric.com